

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549**

**FORM 8-K**

**CURRENT REPORT  
Pursuant to Section 13 or 15(d)  
of the Securities Exchange Act of 1934**

**Date of Report (Date of earliest event reported): August 3, 2021 (August 2, 2021)**

**Alnylam Pharmaceuticals, Inc.**

(Exact Name of Registrant as Specified in Charter)

**Delaware**  
(State or Other Jurisdiction  
of Incorporation)

**001-36407**  
(Commission  
File Number)

**77-0602661**  
(IRS Employer  
Identification No.)

**675 West Kendall Street,  
Henri A. Termeer Square  
Cambridge, Massachusetts**  
(Address of Principal Executive Offices)

**02142**  
(Zip Code)

**Registrant's telephone number, including area code: (617) 551-8200**

**Not applicable**  
(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class	Trading Symbol(s)	Name of Each Exchange on Which Registered
<b>Common Stock, \$0.01 par value per share</b>	<b>ALNY</b>	<b>The Nasdaq Stock Market LLC</b>

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

**Item 2.02. Results of Operations and Financial Condition.**

On August 3, 2021, Alnylam Pharmaceuticals, Inc. (the “Company”) announced its financial results for the quarter ended June 30, 2021. The full text of the press release issued in connection with the announcement is furnished as Exhibit 99.1 to this Current Report on Form 8-K.

The information in this Item 2.02 and Exhibit 99.1 attached hereto is intended to be furnished and shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended (the “Securities Act”), or the Exchange Act, except as expressly set forth by specific reference in such a filing.

**Item 5.02. Departure of Directors or Certain Officers; Election of Directors; Appointment of Certain Officers; Compensatory Arrangements of Certain Officers.**

(e)

On August 2, 2021, the Company entered into an employment agreement with John M. Maraganore, Ph.D., effective as of August 2, 2021, governing the terms of his employment as its Chief Executive Officer (the “Agreement”). The principal terms of the Agreement are summarized below.

The Agreement has an initial term through December 31, 2023 and will automatically renew for one year periods unless written notice is given by either party.

Dr. Maraganore’s current compensation for the 2021 performance year will continue in accordance with the Company’s current compensation plans and practices. Dr. Maraganore’s compensation for the 2022 performance year and thereafter will be established and determined by the Company’s Board of Directors (“Board”), following its consideration of the recommendations of the People, Culture and Compensation Committee of the Board.

Dr. Maraganore will be eligible to receive a one-time award of \$3,000,000, payable in shares of Company common stock, based on the Board’s assessment on the third anniversary of the effective date of the Agreement, in its discretion, of the continued enhancements to the Company’s ethics and compliance functions and program, the collaboration between Dr. Maraganore and the Company’s Executive Chair, and Dr. Maraganore’s contribution to the Company’s long-term prospects and success.

If Dr. Maraganore’s employment is terminated by the Company other than for Cause or by Dr. Maraganore for Good Reason prior to a Change in Control, as such terms are defined in the Agreement, he will not receive any cash severance, his outstanding unvested equity awards will continue to vest and be exercisable until the second anniversary of the termination date, and his outstanding vested stock options shall remain exercisable until the earlier of the second anniversary of the termination date and the original expiration dates of such options.

The Agreement also incorporates the terms of the Change In Control Agreement dated November 2, 2020 between the Company and Dr. Maraganore.

The foregoing summary is qualified in its entirety by reference to the Agreement, a copy of which is attached hereto as Exhibit 10.1 and incorporated herein by reference.

**Item 8.01. Other Events.**

On August 3, 2021, the Company issued a press release announcing its financial results for the quarter ended June 30, 2021 and included in such release an announcement that Michael W. Bonney, the Chair of the Company's Board, had been appointed Executive Chair of the Board to further enhance the Company's ethics and compliance function and its integration with the business, in what is expected to be a temporary expansion of his role. Mr. Bonney will continue to serve in his historic role as Chair, including working with Dr. Maraganore and Management to ensure alignment with the Board on strategy. In connection with Mr. Bonney's new role, Amy W. Schulman has been appointed by the Board to serve as Lead Independent Director of the Board. These appointments became effective August 2, 2021.

**Item 9.01. Financial Statements and Exhibits.**

(d) Exhibits

The following exhibits shall be deemed to be furnished, and not filed:

- 10.1 [Employment Agreement effective as of August 2, 2021 between the Company and John M. Maraganore, Ph.D.](#)
- 99.1 [Press Release dated August 3, 2021.](#)
- 104 Cover Page Interactive Data File (embedded within the Inline XBRL document).

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: August 3, 2021

**ALNYLAM PHARMACEUTICALS, INC.**

By: /s/ Jeffrey V. Poulton

Jeffrey V. Poulton

Executive Vice President, Chief Financial Officer

**EMPLOYMENT AGREEMENT**

This Employment Agreement (“Agreement”) is effective as of the 2nd day of August 2021 by and between Alnylam Pharmaceuticals, Inc., a Delaware corporation (the “Company”), and John M. Maraganore, Ph.D. (the “Executive”).

1. Purpose. The Company considers it in the best interests of its stockholders to promote and preserve the continuous employment of key management personnel. Therefore, the Board has determined that appropriate steps should be taken to set forth the terms upon which the Executive’s employment will continue with the Company. This Agreement also incorporates the terms of the Change In Control Agreement dated November 2, 2020 between the Executive and the Company.

2. Position and Duties.

(a) The Executive will continue to serve as Chief Executive Officer of the Company, will continue to report directly and solely to the Company’s Board of Directors (the “Board”) and will continue to have the duties, responsibilities and functions customarily associated with such position in a company the size and nature of the Company, subject to the direction of the Board and such specific responsibilities as may be assigned to the Executive Chair from time to time (in consultation with the Executive Chair and the Executive). The Executive’s place of employment will continue to be at the Company’s offices in Cambridge, Massachusetts.

(b) The Executive will continue to devote his full working time to the performance of his duties for the Company. Additionally, it is understood and agreed that the Executive’s current service on boards of directors and other bodies as specified on Attachment A to this Agreement continue to be permitted and that the Executive may, with the Board’s prior written consent, serve on the board of directors of other publicly held or private companies or of civic, charitable, educational or other non-profit organizations so long as such activities do not interfere with, or conflict with, his duties for, or obligations to, the Company or create a potential business or fiduciary conflict.

(c) An Executive Chair position shall be established by the Board for the purpose of further enhancing the Company’s governance in areas including but not limited to (i) activities surrounding the Company’s ethics and compliance functions and program, (ii) supporting the oversight of the independent investigatory response to the subpoena from the U.S. Attorney’s Office for the District of Massachusetts, and (iii) enabling the Executive to devote more time and attention to other Company operations and other matters. A specific duty of the Executive and the Executive Chair shall be to collaborate with each other, including the Executive inviting the Executive Chair to Management Board meetings having topics relating to ethics and compliance and to Quarterly Business Review meetings. In accordance with the Company’s Corporate Governance Guidelines, the Nominating and Corporate Governance Committee of the Board shall periodically assess the Board’s leadership structure, including whether to maintain the Executive Chair position.

3. Term. The Executive's employment under this Agreement will continue for a term ending on December 31, 2023 (the "Initial Term"). Following the Initial Term, the term will automatically renew for one-year periods unless either party notifies the other party in writing of non-renewal at least 90 days prior to the end of the Initial Term or such one-year period (the Initial Term and any subsequent renewal periods, the "Term").

4. Compensation and Benefits.

(a) The Executive's current compensation for the 2021 performance year will continue in accordance with the Company's current compensation plans and practices. The Executive's compensation for the 2022 performance year and thereafter during the Term will be established and determined by the Board following its consideration of the recommendations of the People, Culture and Compensation Committee of the Board (the "Compensation Committee"), with the objective of aligning the Executive's target total direct compensation with chief executive officer target total direct compensation in the market.

(b) The Executive will be eligible to receive a one-time award of \$3,000,000, payable in shares of Company common stock, based on the Board's assessment on the third anniversary of the effective date of this Agreement, in its discretion, of the continued enhancements to the Company's ethics and compliance functions and program (and pace of continued enhancement), the collaboration between the Executive Chair and the Executive, and the Executive's contribution to the Company's long-term prospects and success, subject to the Executive's continued employment through such date.

(c) The Executive will continue to be eligible and participate in retirement, health and welfare benefits and perquisites, vacation and reimbursement of business expenses in accordance with the Company's plans, programs and policies as in effect from time to time.

(d) Executive will continue to have the right to exercise his outstanding, vested and unexercised non-qualified stock options in accordance with the terms and conditions of the Company's 2018 Equity Plan and the award agreement pursuant to which such options were granted. In accordance with the Company's current practices and subject to blackout periods, the Executive shall have the right to implement 10b5-1 trading plans to sell his existing stock holdings or exercise and hold or sell vested, expiring stock options. In addition, any outstanding, vested and unexercised non-qualified stock option held by the Executive on its expiration date shall be exercised by the Company on its expiration by a "net exercise" arrangement and with withholding satisfied by shares retained from the stock option, each as provided under the applicable provisions of the Company's 2018 Equity Plan and approved by the Compensation Committee, as a result of which the Executive shall receive the number of shares of common stock underlying the option reduced by the number of shares equal to the aggregate exercise price of the option divided by the fair market value on the date of exercise and further reduced by the number of shares equal to the aggregate withholding due divided by the fair market value on such date; *provided*, that where stock is being used to satisfy such tax obligations, the total tax withholding cannot exceed the Company's minimum statutory withholding obligations (based on minimum statutory withholding rates for federal and state tax purposes, including payroll taxes, that are applicable to such supplemental taxable income), unless withholding at a higher rate

would not result in adverse accounting treatment (in which case such withholding shall not exceed maximum statutory withholding rates). For the avoidance of doubt, (i) net shares delivered in respect of such option exercise shall be subject to any blackout, holding periods or stock ownership guidelines applicable to the Executive from time-to-time, (ii) all awards made to the Executive under the Company's 2018 Equity Plan continue to be subject to the Company's clawback policies currently in effect and (iii) all awards made to the Executive prior to August 2018 are subject to only the Company's Clawback Policy, effective December 17, 2014, attached as Attachment B.

(e) The Indemnification Agreement between the Executive and the Company dated September 16, 2016 and the letter agreement between the Company and Choate, Hall & Stewart dated as of April 24, 2021 shall remain in full force and effect.

(f) The Company will reimburse the Executive for reasonable legal fees and expenses incurred by the Executive in connection with the negotiation and preparation of this Agreement in an amount not exceed \$15,000 as soon as reasonably practicable following the date hereof.

5. Terminating Event. The Executive remains employed on an "at-will" basis. A "Terminating Event" shall mean any of the events provided in this Section 5:

(a) Termination by the Company for Cause. The Company may terminate the Executive's employment at any time for Cause, for Disability or in the event of death. For purposes of this Agreement, "Cause" shall mean:

(i) conduct by the Executive constituting a material act of misconduct in connection with the performance of his duties, including, without limitation, misappropriation of funds or property of the Company or any of its subsidiaries or affiliates other than the occasional, customary and de minimis use of Company property for personal purposes; or

(ii) the commission by the Executive of any felony or a misdemeanor involving moral turpitude, deceit, dishonesty or fraud, or any conduct by the Executive that would reasonably be expected to result in material injury or reputational harm to the Company or any of its subsidiaries and affiliates if the Executive were retained in his position; or

(iii) continued deliberate failure by the Executive of his material duties and responsibilities to the Company (other than by reason of the Executive's physical or mental illness, incapacity or disability); or

(iv) a material breach of any provision of any agreement(s) between the Executive and the Company relating to noncompetition, nonsolicitation, nondisclosure and/or assignment of inventions, including the Executive's Employee Nondisclosure, Noncompetition and Assignment of Intellectual Property Agreement; or

(v) a material violation by the Executive of the Company's written policies, including but not limited to any Code of Conduct, Anti-Bribery or Insider Trading Policy; or

(vi) failure to cooperate reasonably in any material respect with a bona fide internal investigation of a potential material matter or an investigation by regulatory or law enforcement authorities, after being instructed by the Company to cooperate, or the willful destruction or willful failure to preserve documents or other materials known to be relevant to such investigation or the willful inducement of others to fail to cooperate or to produce documents or other materials in connection with such investigation.

A Terminating Event shall not be deemed to have occurred pursuant to this Section 5(a) solely as a result of the Executive being an employee of any direct or indirect successor to the business or assets of the Company, rather than continuing as an employee of the Company following a Change in Control.

For purposes hereof, the Executive will be considered "Disabled" if, as a result of the Executive's incapacity due to physical or mental illness, the Executive shall have been absent from his duties to the Company on a fulltime basis for 180 calendar days in the aggregate in any 12-month period.

Notwithstanding the foregoing, "Cause" shall not be found under clause (iii) or clause (vi) unless the Executive has failed to cure (if curable) any alleged deficiency within 30 days after written notice from the Board which identifies in reasonable detail the alleged conduct for which a "Cause" determination is being contemplated.

(b) Termination by the Executive for Good Reason. The Executive may terminate his employment with the Company for Good Reason. For purposes of this Agreement, "Good Reason" shall mean that the Executive has complied with the "Good Reason Process" (hereinafter defined) following the occurrence of any of the following events:

(i) a material diminution in the Executive's responsibilities, duties or authority or a diminution in the Executive's title or reporting relationship;

(ii) a diminution in the Executive's base salary or bonus opportunity except for across-the-board reductions based on the Company's financial performance similarly affecting all or substantially all senior management employees of the Company;

(iii) a material change in the geographic location at which the Executive provides services to the Company; or

(iv) the material breach by the Company of this Agreement or any other material written agreement with the Executive.

"Good Reason Process" shall mean that (i) the Executive reasonably determines in good faith that a "Good Reason" condition has occurred; (ii) the Executive notifies the Company in writing of the first occurrence of the Good Reason condition within 60 days of the first

occurrence of such condition; (iii) the Executive cooperates in good faith with the Company's efforts, for a period not less than 30 days following such notice (the "Cure Period"), to remedy the condition; (iv) notwithstanding such efforts, the Good Reason condition continues to exist; and (v) the Executive terminates his employment within 60 days after the end of the Cure Period. If the Company cures the Good Reason condition during the Cure Period, Good Reason shall be deemed not to have occurred.

Assigning duties to the Executive Chair from time to time consistent with that role will not constitute Good Reason.

(c) Termination After a Change in Control. A "Change in Control" shall be deemed to have occurred upon the occurrence of any one of the following events:

(i) any "person," as such term is used in Sections 13(d) and 14(d) of the Securities Exchange Act of 1934, as amended (the "Act") (other than the Company, any of its subsidiaries, or any trustee, fiduciary or other person or entity holding securities under any employee benefit plan or trust of the Company or any of its subsidiaries), together with all "affiliates" and "associates" (as such terms are defined in Rule 12b-2 under the Act) of such person, shall become the "beneficial owner" (as such term is defined in Rule 13d-3 under the Act), directly or indirectly, of securities of the Company representing 50 percent or more of the combined voting power of the Company's then outstanding securities having the right to vote in an election of the Board ("Voting Securities") (in such case other than as a result of an acquisition of securities directly from the Company); or

(ii) the date a majority of the members of the Board is replaced during any 24-month period by directors whose appointment or election is not endorsed by a majority of the members of the Board before the date of the appointment or election; or

(iii) the consummation of (x) any consolidation or merger of the Company where the stockholders of the Company, immediately prior to the consolidation or merger, would not, immediately after the consolidation or merger, beneficially own (as such term is defined in Rule 13d-3 under the Act), directly or indirectly, shares representing in the aggregate 50 percent or more of the voting shares of the Company issuing cash or securities in the consolidation or merger (or of its ultimate parent corporation, if any), other than a merger or consolidation which would result in a majority of the board of directors of the combined entity being comprised of members of the board of directors of the pre-transaction Company and the chief executive officer of the combined entity being the chief executive officer of the pre-transaction Company, in each case immediately following the consummation of such merger or consolidation and continuing for one year following such consummation, or (y) any sale or other transfer (in one transaction or a series of transactions contemplated or arranged by any party as a single plan) of all or substantially all of the assets of the Company.

Notwithstanding the foregoing, a “Change in Control” shall not be deemed to have occurred for purposes of the foregoing clause (i) solely as the result of an acquisition of securities by the Company that, by reducing the number of shares of Voting Securities outstanding, increases the proportionate number of shares of Voting Securities beneficially owned by any person to 50 percent or more of the combined voting power of all then outstanding Voting Securities; provided, however, that if any person referred to in this sentence shall thereafter become the beneficial owner of any additional shares of Voting Securities (other than pursuant to a stock split, stock dividend, or similar transaction or as a result of an acquisition of securities directly from the Company) and immediately thereafter beneficially owns 50 percent or more of the combined voting power of all then outstanding Voting Securities, then a “Change in Control” shall be deemed to have occurred for purposes of the foregoing clause (i).

(d) Termination without Cause or Resignation by Executive without Good Reason. The Executive may resign his position at any time upon 60-days’ prior written notice to the Company in accordance with Section 11(a) hereof. The Company may terminate Executive’s employment at any time without Cause upon 60-days’ prior written notice in accordance with Section 11(a) hereof. The Company may accelerate the effective date of such notice period by providing compensation in lieu of the notice period, subject to Section 9 hereof.

#### 6. Effect of a Terminating Event.

(a) In the event the Company terminates the Executive’s employment without Cause or the Executive terminates his employment for Good Reason prior to a Change in Control, subject to the Executive signing a separation agreement containing, among other provisions, a general release of claims in favor of the Company and related persons and entities, confidentiality, return of property and mutual non-disparagement, in a form and manner satisfactory to the Company (the “Separation Agreement and Release”) and the Separation Agreement and Release becoming irrevocable, all within 60 days after the Date of Termination, and the Executive’s compliance with Section 7 of this Agreement, the following shall occur:

(i) All outstanding unvested equity awards held by the Executive on the Termination Date shall continue to vest until the second anniversary of the Termination Date.

(ii) All outstanding stock options held by the Executive on the Termination Date that are then exercisable or become exercisable pursuant to Section 6(a)(i) above shall remain exercisable until the earlier of the second anniversary of the Termination Date and the original expiration dates of such options.

(iii) The Company and the Executive shall use reasonable, good faith efforts to agree on the language of internal and public statements relating to the Executive’s termination.

For the avoidance of doubt, (A) the Executive shall not be eligible to receive any cash severance from the Company and currently has no rights to any severance benefits under any current Company severance pay plan (other than the Change in Control severance payments provided in Section 6(b) of this Agreement) and (B) all outstanding equity awards will stop vesting and all outstanding stock options will cease to be exercisable upon the date of any material breach by the

Executive of his obligations hereunder or under his Employee Nondisclosure, Noncompetition and Assignment of Intellectual Property Agreement dated December 9, 2002. The Executive shall promptly return to the Company, upon the Compensation Committee's request, any amounts realized as a result of clause (i) of this Section 6(a) in the event the Compensation Committee determines that the Executive has engaged in significant misconduct resulting in a violation of a significant Company policy, law or regulation relating to manufacturing, promotion, marketing or sale of products or product candidates that causes material harm to the Company. For the avoidance of doubt, notwithstanding the foregoing, all awards made to the Executive prior to August 2018 are subject to only the Company's Clawback Policy, effective December 17, 2014, attached as Attachment B.

(b) In the event the Company terminates the Executive's employment without Cause or the Executive terminates his employment for Good Reason within 12 months after a Change in Control, subject to the Executive signing a Separation Agreement and Release and the Separation Agreement and Release becoming irrevocable, all within 60 days after the Date of Termination, the following shall occur:

(i) the Company shall pay the Executive a lump sum amount in cash equal to 2 times the sum of (x) the Executive's annual base salary in effect immediately prior to the Terminating Event (or the Executive's annual base salary in effect immediately prior to the Change in Control, if higher) and (y) the Executive's target bonus for the fiscal year in which the Change in Control occurred;

(ii) if the Executive was participating in the Company's group health plan immediately prior to the Date of Termination and elects COBRA health continuation, then the Company shall pay to the Executive a monthly cash payment for 24 months or the Executive's COBRA health continuation period, whichever ends earlier, in an amount equal to the monthly employer contribution that the Company would have made to provide health insurance to the Executive if the Executive had remained employed by the Company; and

(iii) notwithstanding anything to the contrary in any applicable option agreement or stock-based award agreement, all stock options and other stock-based awards held by the Executive shall immediately accelerate and become fully exercisable or nonforfeitable as of the Executive's Date of Termination. The Executive shall also be entitled to any other rights and benefits with respect to stock-related awards, to the extent and upon the terms provided in the employee stock option or incentive plan or any agreement or other instrument attendant thereto pursuant to which such options or awards were granted.

The amounts payable under this Section 6(b) shall be paid or commence to be paid within 60 days after the Date of Termination; provided, however, that if the 60-day period begins in one calendar year and ends in a second calendar year, such payment shall be paid or commence to be paid in the second calendar year by the last day of such 60-day period.

## 7. Post-Termination Covenants.

(a) Nondisclosure and Noncompetition. The Executive hereby acknowledges that he lawfully entered into the Employee Nondisclosure, Noncompetition and Assignment of Intellectual Property Agreement and that it currently remains in effect. In further consideration for benefits provided to the Executive in this Agreement, by signing this Agreement, the Executive is reaffirming the post-employment restrictive covenants and the other terms and conditions of the Employee Nondisclosure, Noncompetition and Assignment of Intellectual Property Agreement.

(b) Cooperation. In addition to, and not in limitation of, the Executive's duties as a director, officer and employee of the Company and obligations under the Company's Code of Conduct and other Company policies, the Executive and the Company agree to reasonably cooperate following the Termination Date in any investigation, defense or prosecution of any claims, investigations, actions or other matters now in existence or which may be brought in the future against or on behalf of the Company, including (if applicable and without limitation) with respect to the investigatory response to the subpoena from the U.S. Attorney's Office for the District of Massachusetts. The Executive's cooperation following the Termination Date in connection with such claims, investigations or actions shall include, but not be limited to, being reasonably available to meet with the Company's counsel to prepare for discovery or any mediation, arbitration, trial, administrative hearing or other proceeding or to act as a witness when reasonably requested by the Company at mutually agreeable times and at locations mutually convenient to the Executive and the Company. The Company shall reimburse the Executive for all reasonable and documented out of pocket expenses incurred in the provision of such assistance following the Termination Date.

(c) Non-Disparagement. The Company will use best reasonable efforts to cause current members of the Company's Management Board and its Board of Directors not to make or publish any written or oral disparaging or defamatory statements about the Executive and the Executive agrees not to make or publish any written or oral disparaging or defamatory statements about the Company, members of its Management Board or its Board of Directors.

## 8. Additional Limitation.

(a) Anything in this Agreement to the contrary notwithstanding, in the event that the amount of any compensation, payment or distribution by the Company to or for the benefit of the Executive, whether paid or payable or distributed or distributable pursuant to the terms of this Agreement or otherwise, calculated in a manner consistent with Section 280G of the Code and the applicable regulations thereunder (the "Aggregate Payments"), would be subject to the excise tax imposed by Section 4999 of the Code, then the Aggregate Payments shall be reduced (but not below zero) so that the sum of all of the Aggregate Payments shall be \$1.00 less than the amount at which the Executive becomes subject to the excise tax imposed by Section 4999 of the Code; provided that such reduction shall only occur if it would result in the Executive receiving a higher After Tax Amount (as defined below) than the Executive would receive if the Aggregate Payments were not subject to such reduction. In such event, the Aggregate Payments shall be reduced in the following order, in each case, in reverse chronological order beginning with the Aggregate Payments that are to be paid the furthest in time from consummation of the transaction that is subject to Section 280G of the Code: (1) cash payments not subject to Section

409A of the Code; (2) cash payments subject to Section 409A of the Code; (3) equity-based payments and acceleration; and (4) non-cash forms of benefits; provided that in the case of all the foregoing Aggregate Payments all amounts or payments that are not subject to calculation under Treas. Reg. §1.280G-1, Q&A-24(b) or (c) shall be reduced before any amounts that are subject to calculation under Treas. Reg. §1.280G-1, Q&A-24(b) or (c).

(b) For purposes of this Section 8, the “After Tax Amount” means the amount of the Aggregate Payments less all federal, state, and local income, excise and employment taxes imposed on the Executive as a result of the Executive’s receipt of the Aggregate Payments. For purposes of determining the After Tax Amount, the Executive shall be deemed to pay federal income taxes at the highest marginal rate of federal income taxation applicable to individuals for the calendar year in which the determination is to be made, and state and local income taxes at the highest marginal rates of individual taxation in each applicable state and locality, net of the maximum reduction in federal income taxes which could be obtained from deduction of such state and local taxes.

(c) The determination as to whether a reduction in the Aggregate Payments shall be made pursuant to Section 8(a) shall be made by a nationally recognized accounting firm selected by the Company (the “Accounting Firm”), which shall provide detailed supporting calculations both to the Company and the Executive within 15 business days of the Date of Termination, if applicable, or at such earlier time as is reasonably requested by the Company or the Executive. Any determination by the Accounting Firm shall be binding upon the Company and the Executive.

#### 9. Section 409A.

(a) Anything in this Agreement to the contrary notwithstanding, if at the time of the Executive’s “separation from service” within the meaning of Section 409A of the Code, the Company determines that the Executive is a “specified employee” within the meaning of Section 409A(a)(2)(B)(i) of the Code, then to the extent any payment or benefit that the Executive becomes entitled to under this Agreement on account of the Executive’s separation from service would be considered deferred compensation subject to the 20 percent additional tax imposed pursuant to Section 409A(a) of the Code as a result of the application of Section 409A(a)(2)(B)(i) of the Code, such payment shall not be payable and such benefit shall not be provided until the date that is the earlier of (A) six months and one day after the Executive’s separation from service, or (B) the Executive’s death.

(b) The parties intend that this Agreement will be administered in accordance with Section 409A of the Code. To the extent that any provision of this Agreement is ambiguous as to its compliance with Section 409A of the Code, the provision shall be read in such a manner so that all payments hereunder comply with Section 409A of the Code. The parties agree that this Agreement may be amended, as reasonably requested by either party, and as may be necessary to fully comply with Section 409A of the Code and all related rules and regulations in order to preserve the payments and benefits provided hereunder without additional cost to either party.

(c) All in-kind benefits provided and expenses eligible for reimbursement under this Agreement shall be provided by the Company or incurred by the Executive during the time periods set forth in this Agreement. All reimbursements shall be paid as soon as administratively practicable, but in no event shall any reimbursement be paid after the last day of the taxable year following the taxable year in which the expense was incurred. The amount of in-kind benefits provided, or reimbursable expenses incurred in one taxable year shall not affect the in-kind benefits to be provided or the expenses eligible for reimbursement in any other taxable year. Such right to reimbursement or in-kind benefits is not subject to liquidation or exchange for another benefit.

(d) To the extent that any payment or benefit described in this Agreement constitutes “non-qualified deferred compensation” under Section 409A of the Code, and to the extent that such payment or benefit is payable upon the Executive’s termination of employment, then such payments or benefits shall be payable only upon the Executive’s “separation from service.” The determination of whether and when a separation from service has occurred shall be made in accordance with the presumptions set forth in Treasury Regulation Section 1.409A-1(h).

(e) The Company makes no representation or warranty and shall have no liability to the Executive or any other person if any provisions of this Agreement are determined to constitute deferred compensation subject to Section 409A of the Code but do not satisfy an exemption from, or the conditions of, such Section.

10. Withholding. All payments made by the Company to the Executive under this Agreement shall be net of any tax or other amounts required to be withheld by the Company under applicable law.

11. Notice and Date of Termination.

(a) Notice of Termination. During the Term, any purported termination of the Executive’s employment (except for a termination for Cause, without Good Reason or by reason of death) shall be communicated at least 60 days in advance by written Notice of Termination from one party hereto to the other party hereto in accordance with this Section 11. For purposes of this Agreement, a “Notice of Termination” shall mean a notice which shall indicate the specific termination provision in this Agreement relied upon. The Company may pay the Executive base salary in lieu of notice within 60 days after the Date of Termination, subject to Section 9 above.

(b) Date of Termination. “Date of Termination” shall mean: (i) if the Executive’s employment is terminated by his death, the date of the Executive’s death; (ii) if the Executive’s employment is terminated on account of the Executive’s Disability, the date on which Notice of Termination is given; (iii) if the Executive’s employment is terminated by the Company for Cause, the date on which a Notice of Termination is given after the end of any applicable cure period as described in Section 5(a) hereof; (iv) if the Executive’s employment is terminated by the Executive’s resignation without Good Reason or by the Company without Cause, 60 days after the date on which a Notice of Termination is given; and (v) if the Executive’s employment is terminated by the Executive for Good Reason, the date on which a Notice of Termination is given after the end of the Cure Period. Notwithstanding the foregoing, in the event that the Executive gives a Notice of Termination to the Company, the Company may unilaterally accelerate the Date of Termination and pay the Executive compensation owed for the notice period, subject to Section 9 above, and such acceleration shall not result in a termination by the Company for purposes of this Agreement.

12. No Mitigation. The Company agrees that, if the Executive's employment by the Company is terminated during the term of this Agreement, the Executive is not required to seek other employment or to attempt in any way to reduce any amounts payable to the Executive by the Company pursuant to Section 6(b) hereof. Further, the amount of any payment provided for in this Agreement shall not be reduced by any compensation earned by the Executive as the result of employment by another employer or by retirement benefits.

13. Arbitration of Disputes. Any controversy or claim arising out of or relating to this Agreement or the breach thereof or otherwise arising out of the Executive's employment or the termination of that employment (including, without limitation, any claims of unlawful employment discrimination whether based on age or otherwise) shall, to the fullest extent permitted by law, be settled by a single arbitrator under the auspices of the American Arbitration Association ("AAA") in Boston, Massachusetts in accordance with the Employment Dispute Resolution Rules of the AAA, including, but not limited to, the rules and procedures applicable to the selection of an arbitrator. The parties agree that the parties shall bear their own costs and attorneys fees except when Massachusetts law provides that the prevailing party is to be awarded their costs and attorney fees. Notwithstanding the above, the Company shall pay the entire filing fee for any arbitration involving clawback, forfeiture or recoupment of vested options. In the event that any person or entity other than the Executive or the Company may be a party with regard to any such controversy or claim, such controversy or claim shall be submitted to arbitration subject to such other person or entity's agreement. Judgment upon the award rendered by the arbitrator may be entered in any court having jurisdiction thereof. This Section 13 shall be specifically enforceable. Notwithstanding the foregoing, this Section 13 shall not preclude either party from pursuing a court action for the sole purpose of obtaining a temporary restraining order or a preliminary injunction in circumstances in which such relief is appropriate; provided that any other relief shall be pursued through an arbitration proceeding pursuant to this Section 13.

14. Consent to Jurisdiction. To the extent that any court action is permitted consistent with or to enforce Section 13 of this Agreement, the parties hereby consent to the jurisdiction of the Superior Court of the Commonwealth of Massachusetts and the United States District Court for the District of Massachusetts. Accordingly, with respect to any such court action, the Executive (a) submits to the personal jurisdiction of such courts; (b) consents to service of process; and (c) waives any other requirement (whether imposed by statute, rule of court, or otherwise) with respect to personal jurisdiction or service of process.

15. Protected Disclosures. The Executive understands that nothing contained in this Agreement or any other agreement limits the Executive's ability to communicate with any federal, state or local governmental agency or commission, including to provide documents or other information, without notice to the Company. The Executive also understands that nothing in this Agreement or any other agreement limits the Executive's ability to share compensation information concerning the Executive or others, except that this does not permit the Executive to disclose compensation information concerning others that the Executive obtains because the Executive's job responsibilities require or allow access to such information.

16. Defend Trade Secrets Act of 2016. The Executive understands that pursuant to the federal Defend Trade Secrets Act of 2016, the Executive shall not be held criminally or civilly liable under any federal or state trade secret law for the disclosure of a trade secret that (a) is made (i) in confidence to a federal, state, or local government official, either directly or indirectly, or to an attorney; and (ii) solely for the purpose of reporting or investigating a suspected violation of law; or (b) is made in a complaint or other document filed in a lawsuit or other proceeding, if such filing is made under seal

17. Integration. This Agreement constitutes the entire agreement between the parties with respect to the subject matter hereof and supersedes in all respects all prior agreements between the parties concerning such subject matter, including, for the avoidance of doubt, the Change In Control Agreement dated November 2, 2020 between the Executive and the Company. Notwithstanding the foregoing, the Employee Nondisclosure, Noncompetition and Assignment of Intellectual Property Agreement the Indemnification Agreement between the Executive and the Company dated September 16, 2016 and the letter agreement between Alnylam and Choate, Hall & Stewart dated as of April 24, 2021 shall remain in full force and effect and are not superseded by this Agreement. For the avoidance of doubt, (i) the Executive's rights and responsibilities with respect to outstanding stock options held by the Executive on the date of this Agreement shall be governed by the terms of the award agreement pursuant to which such options were granted, the Company's 2018 Equity Plan and related policies in effect on the date of this Agreement as modified herein and (ii) all awards made to the Executive prior to August 2018 are subject to only the Company's Clawback Policy, effective December 17, 2014, attached as Attachment B.

18. Successor to the Executive. This Agreement shall inure to the benefit of and be enforceable by the Executive's personal representatives, executors, administrators, heirs, distributees, devisees and legatees. In the event of the Executive's death after a Terminating Event but prior to the completion by the Company of all payments due him under this Agreement, the Company shall continue such payments to the Executive's beneficiary designated in writing to the Company prior to the Executive's death (or to his estate, if the Executive fails to make such designation).

19. Enforceability. If any portion or provision of this Agreement (including, without limitation, any portion or provision of any Section of this Agreement) shall to any extent be declared illegal or unenforceable by a court of competent jurisdiction, then the remainder of this Agreement, or the application of such portion or provision in circumstances other than those as to which it is so declared illegal or unenforceable, shall not be affected thereby, and each portion and provision of this Agreement shall be valid and enforceable to the fullest extent permitted by law.

20. Waiver. No waiver of any provision hereof shall be effective unless made in writing and signed by the waiving party. The failure of any party to require the performance of any term or obligation of this Agreement, or the waiver by any party of any breach of this Agreement, shall not prevent any subsequent enforcement of such term or obligation or be deemed a waiver of any subsequent breach.

21. Notices. Any notices, requests, demands and other communications provided for by this Agreement shall be sufficient if in writing and delivered in person or sent by a nationally recognized overnight courier service or by registered or certified mail, postage prepaid, return receipt requested, to the Executive at the last address the Executive has filed in writing with the Company, or to the Company at its main office, attention of the Board of Directors.

22. Amendment. This Agreement may be amended or modified only by a written instrument signed by the Executive and by a duly authorized representative of the Company.

23. Effect on Other Plans. An election by the Executive to resign after a Change in Control under the provisions of this Agreement shall not be deemed a voluntary termination of employment by the Executive for the purpose of interpreting the provisions of any of the Company's benefit plans, programs or policies. Nothing in this Agreement shall be construed to limit the rights of the Executive under the Company's benefit plans, programs or policies except as otherwise provided in Section 8 hereof, and except that the Executive shall have no rights to any severance benefits under any current Company severance pay plan other than the Change in Control severance payments provided in Section 6(b) of this Agreement.

24. Governing Law. This is a Massachusetts contract and shall be construed under and be governed in all respects by the laws of the Commonwealth of Massachusetts, without giving effect to the conflict of laws principles of such Commonwealth. With respect to any disputes concerning federal law, such disputes shall be determined in accordance with the law as it would be interpreted and applied by the United States Court of Appeals for the First Circuit.

25. Successor to Company. The Company shall require any successor (whether direct or indirect, by purchase, merger, consolidation or otherwise) to all or substantially all of the business or assets of the Company expressly to assume and agree to perform this Agreement to the same extent that the Company would be required to perform it if no succession had taken place. Failure of the Company to obtain an assumption of this Agreement at or prior to the effectiveness of any succession shall be a material breach of this Agreement.

26. Counterparts. This Agreement may be executed in any number of counterparts, each of which when so executed and delivered shall be taken to be an original; but such counterparts shall together constitute one and the same document.

*[Remainder of this page intentionally left blank. Signature page follows.]*

IN WITNESS WHEREOF, the parties have executed this Agreement effective on the date and year first above written.

ALNYLAM PHARMACEUTICALS, INC.

By: /s/ Amy W. Schulman

Name: Amy W. Schulman

Title: People, Culture and Compensation  
Committee Chair

/s/ John M. Maraganore

John M. Maraganore, Ph.D.

Chief Executive Officer

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ATTACHMENT A

List of Board memberships

Director, Agios Pharmaceuticals  
Director, Termeer Foundation  
Advisor, Pictet & Cie  
Advisor, General Atlantic

**ALNYLAM PHARMACEUTICALS, INC.**

**Clawback Policy**

It is the policy of Alnylam Pharmaceuticals, Inc. (the "Company") to require, to the extent determined to be appropriate by the Board of Directors, any "Covered Executive" who engaged in "Misconduct" that resulted in a "Financial Restatement" to repay to the Company, in cash and upon demand, any "Excess Proceeds" from "Incentive Compensation" received by the Covered Executive during any "Clawback Period." The repayment of Excess Proceeds is in addition to, and not in lieu of, any other relief available to the Company due to the Covered Executive's Misconduct. This policy shall be effective December 17, 2014, and apply to Incentive Compensation that is both approved by the Compensation Committee of the Board of Directors and awarded on or after that date.

"Clawback Period" means the 12-month period following the filing with the Securities and Exchange Commission (the "SEC") of any financial statements that subsequently become the subject of a Financial Restatement.

"Covered Executive" means any officer with the title of Vice President or a more senior title.

"Excess Proceeds" means any portion of Incentive Compensation paid, granted or distributed to a Covered Executive during a Clawback Period that is greater than the amount that would have been paid, granted or distributed if calculated based on any restated financial results, net of taxes due or paid. In the case of any Incentive Compensation paid in the form of an equity award, Excess Proceeds shall be determined by reference to the sale proceeds of the shares, net of any applicable exercise price and taxes due or paid if the shares have been sold, and in the event the shares have not been sold, the fair market value of the shares recognized in income of the Covered Executive, net of taxes due or paid and in the event the equity award has not become vested, then the non-vested portion of the equity award shall be forfeited.

"Financial Restatement" means any material restatement, whether required by law or determined by the Board of Directors to be in the best interests of the Company, of financial statements included in a filing by the Company with the SEC because of noncompliance, due to Misconduct, with financial reporting requirements under federal securities laws.

"Incentive Compensation" means any cash or equity-based compensation if the payment, grant or vesting of such compensation was predicated on the achievement of certain financial results that were subsequently the subject of a Financial Restatement.

"Misconduct" means an act of embezzlement, fraud, willful misconduct or breach of fiduciary duty, as determined by the Compensation Committee of the Board of Directors or another committee of independent directors and ratified by the Board of Directors.

Implementation rules for the mandatory clawback requirements of the Dodd-Frank Wall Street Reform and Consumer Protection Act ("Dodd-Frank") have yet to be finalized as of the date of initial adoption of this policy. However, to the extent necessary, this policy will be amended by the Board of Directors to conform with the final Dodd-Frank rules once issued and applicable to the Company.

**Contacts:**  
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 (Investors)  
 617-551-8276

**Alnylam Pharmaceuticals Reports Second Quarter 2021 Financial Results and Highlights**  
**Recent Period Activity**

- *Achieved Second Quarter 2021 Combined Net Product Revenues of \$161 Million for ONPATTRO®, GIVLAARI®, and OXLUMO® –*
- *Advanced Vutrisiran with New Drug Application (NDA) Submission to the U.S. Food and Drug Administration (FDA) for the Treatment of the Polyneuropathy of Hereditary ATTR Amyloidosis (hATTR-PN); Received FDA Acceptance of NDA with Prescription Drug User Fee Act (PDUFA) Date Set for April 14, 2022 –*
- *Completed Enrollment in APOLLO-B Phase 3 Study of Patisiran in Transthyretin-Mediated (ATTR) Amyloidosis Patients with Cardiomyopathy (ATTR-CM) –*
- *Initiated KARDIA Phase 2 Program with Zilebesiran (ALN-AGT) in Patients with Mild-to-Moderate Hypertension –*
- *Increased 2021 Guidance Range for Combined Net Product Revenues from \$610-\$660 Million to \$640-\$665 Million –*

CAMBRIDGE, Mass., August 3, 2021 – [Alnylam Pharmaceuticals, Inc.](#) (Nasdaq: ALNY), the leading RNAi therapeutics company, today reported its consolidated financial results for the second quarter ended June 30, 2021 and reviewed recent business highlights.

“Our commercial performance in the second quarter continued to demonstrate steady and continued growth across our three wholly owned marketed products. The second quarter also marked significant progress for our TTR franchise overall, including NDA submission and acceptance for vutrisiran based on positive HELIOS-A results, initiation of a biannual dosing study for vutrisiran, completion of enrollment in the APOLLO-B Phase 3 trial and imminent enrollment completion for HELIOS-B, and introduction of ALN-TTRsc04 for a potential annual dosing regimen. Together, these efforts highlight our commitment to ATTR amyloidosis for years to come,” said John Maraganore, Ph.D., Chief Executive Officer of Alnylam. “With sights set on our ‘Alnylam P5x25’ five-year vision announced earlier this year, we believe we are well positioned and on our way to achieving these ambitious goals. With this strategy we intend to deliver transformative medicines for rare and prevalent diseases to patients around the world, advancing a robust and high-yielding clinical pipeline of first and/or best-in-class product candidates stemming from our organic product engine, while delivering exceptional financial performance.”

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## Second Quarter 2021 and Recent Significant Corporate Highlights

### Commercial Performance

#### ONPATTRO®

- Achieved global net product revenues for the second quarter of 2021 of \$114 million, representing 12% growth compared to Q1 2021.
- Attained over 1,725 patients worldwide on commercial ONPATTRO treatment as of June 30, 2021.

#### GIVLAARI®

- Achieved global net product revenues for the second quarter of 2021 of \$31 million, representing 24% growth compared to Q1 2021.
- Attained over 270 patients worldwide on commercial GIVLAARI treatment as of June 30, 2021.
- Received marketing authorization approval for GIVLAARI in Japan for the treatment of acute hepatic porphyria in adults and adolescents.

#### OXLUMO®

- Achieved global net product revenues for the second quarter of 2021 of \$16 million, representing 79% growth compared to Q1 2021.
- Attained approximately 100 patients worldwide on commercial OXLUMO treatment as of June 30, 2021.
- Received marketing authorization approval for OXLUMO in Brazil for the treatment of primary hyperoxaluria type 1 (PH1).

#### Leqvio®

- Alnylam earned royalty revenues of \$0.3 million from Novartis based on Leqvio global net product revenues through the second quarter of 2021.
- Novartis announced that the resubmission to the FDA for the inclisiran NDA to address the Complete Response Letter (CRL) was filed with an action date of January 1, 2022.

### R&D Highlights

**Patisiran** (the non-proprietary name for ONPATTRO), in development for the treatment of the cardiomyopathy of both hereditary and wild-type ATTR amyloidosis

- Completed enrollment in the APOLLO-B Phase 3 study in ATTR-CM, with topline results expected in mid-2022.
- Presented positive results from the Phase 3b open-label study in hATTR-PN patients with disease progression after receiving an orthotopic liver transplant.
- Completed enrollment in the Phase 4 study in hATTR-PN patients with V122I or T60A variant.

**Vutrisiran**, a subcutaneously administered investigational RNAi therapeutic in development for the treatment of ATTR amyloidosis

- Submitted NDA to the FDA for hATTR-PN, and received FDA acceptance of the NDA with a PDUFA date set for April 14, 2022.
- Presented positive 9-month results from the HELIOS-A Phase 3 study.
- Based on discussions with the European Medicines Agency (EMA), the Company now plans to file, ahead of schedule, a Marketing Authorisation Application (MAA) for vutrisiran for the treatment of hATTR amyloidosis in adult patients with polyneuropathy based on 9-month results from the HELIOS-A Phase 3 study.
- Initiated a clinical study of a biannual dosing regimen in hATTR-PN patients, with data expected in 2022 potentially supporting regulatory submissions.
- Continued enrollment in the HELIOS-B Phase 3 study in ATTR-CM. The Company announces today that, due to high interest from patients and physicians, it now expects to complete enrollment within the next two weeks, significantly ahead of schedule.

**Lumasiran** (the non-proprietary name for OXLUMO), for the treatment of primary hyperoxaluria type 1 (PH1)

- Achieved positive topline results from the ILLUMINATE-C Phase 3 study in PH1 patients with advanced renal disease.
- Presented positive early results on clinical outcome measures after 12 months of treatment in the ILLUMINATE-A Phase 3 study.

**Inclisiran** (the non-proprietary name for Leqvio) for the treatment of hypercholesterolemia or mixed dyslipidemia, in collaboration with Novartis

- Resubmission to the FDA for the inclisiran NDA to address the CRL was filed with an action date of January 1, 2022.

**Fitusiran**, in development for the treatment of hemophilia A or B with and without inhibitors, in collaboration with Sanofi

- Sanofi announced substantial progress with fitusiran, and now expects to present data from the Phase 3 ATLAS program as early as the beginning of next year, with a potential regulatory submission later in 2022.

Early- and mid-stage RNAi therapeutic pipeline programs

- Presented positive interim results from the Phase 1 study of **zilebesiran (ALN-AGT)**, in development for the treatment of hypertension and initiated KARDIA-1 monotherapy Phase 2 study in patients with mild-to-moderate hypertension.
- Alnylam's partner Vir Biotechnology presented new clinical data from ongoing Phase 2 clinical trials of **ALN-HBV02 (VIR-2218)**, alone and in combination with pegylated interferon-alpha (PEG-IFN- $\alpha$ ), in patients with chronic hepatitis B virus infection.
- Continued progress with investigational RNAi therapeutics for CNS and ocular diseases, including advancement of **ALN-APP**, in development for the treatment of autosomal dominant Alzheimer's Disease (ADAD) and cerebral amyloid angiopathy (CAA), with a CTA filing now planned for late 2021, in collaboration with Regeneron.
- Company announces today plans to advance **ALN-XDH**, in development for the treatment of gout, with a CTA filing planned for late 2021.
- Company announces today a portfolio prioritization decision to discontinue **ALN-COV**, in development for the treatment of COVID-19, based on availability of highly effective vaccines and alternative treatment options.

- Introduced IKARIA extended duration platform, aimed at highly potent (>90%) target mRNA silencing with a potential annual dosing regimen, and a new ATTR amyloidosis program **ALN-TTRsc04**, with expected IND filing at or around year-end 2022.

#### ***Additional Business Updates***

- Entered into a strategic collaboration with PeptiDream Inc. to discover and develop peptide-siRNA conjugates for targeted delivery of investigational RNAi therapeutics to tissues outside the liver.
- The Company announces today that its Board of Directors has appointed Michael Bonney as Executive Chair of Alnylam. In what is expected to be a temporary expansion of his role, Mr. Bonney will be focused on further enhancing the Company's ethics and compliance function and its integration with the business, in addition to his more historic role as Chair and its associated responsibilities.

#### **Upcoming Events**

In mid- and late 2021, Alnylam intends to:

- Complete enrollment in the HELIOS-B Phase 3 study of vutrisiran
- Present topline results for 18-month endpoints and safety from the HELIOS-A Phase 3 study of vutrisiran
- Present additional data from the Phase 1 study of zilebesiran
- Initiate KARDIA-2 Phase 2 combination therapy study of zilebesiran
- Report initial clinical results in healthy volunteers from the Phase 1 study of ALN-HSD
- Alnylam's partner Regeneron plans to initiate a Phase 3 study of cemdisiran and pozelimab combination in myasthenia gravis, in addition to multiple Phase 2 studies in paroxysmal nocturnal hemoglobinuria (PNH)
- Initiate Phase 2 study of lumasiran in patients with recurrent renal stones
- File a CTA for ALN-APP, in development for the treatment of ADAD and CAA
- File a CTA for ALN-XDH, in development for the treatment of gout

#### **Financial Results for the Quarter Ended June 30, 2021**

"Based on the strong commercial performance of our products in the first half of the year, with growth in combined net product revenues nearly double the same period in 2020, we are increasing our revenue guidance for 2021, and now expect to achieve between \$640 million and \$665 million in combined net product revenues across our three wholly owned commercial brands for the full year 2021. We're also pleased to now recognize royalty revenue from Novartis' sales of Leqvio, and believe that commercial success of this important medicine could be a meaningful contributor to our growth in the future," said Jeff Poulton, Chief Financial Officer of Alnylam. "We remain focused on delivering strong topline growth while continuing to demonstrate disciplined investment in our operations, and believe this will transition us toward a self-sustainable financial profile, aligned with our *Alnylam P5x25* strategy."

#### ***Financial highlights***

(in thousands, except per share amounts)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2021	2020	2021	2020
ONPATTRO net product revenues	\$ 113,839	\$ 66,535	\$ 215,790	\$ 133,199
GIVLAARI net product revenues	30,630	10,998	55,303	16,272
OXLUMO net product revenues	16,342	—	25,487	—
Total net product revenues	\$ 160,811	\$ 77,533	\$ 296,580	\$ 149,471
Net revenue from collaborations	\$ 59,395	\$ 26,429	\$ 101,192	\$ 53,967
Royalty revenue	\$ 347	\$ —	\$ 347	\$ —
GAAP operating loss	\$(146,160)	\$(198,859)	\$(332,414)	\$(409,017)
Non-GAAP operating loss	\$(114,082)	\$(164,784)	\$(244,646)	\$(340,364)
GAAP net loss	\$(189,559)	\$(179,229)	\$(389,850)	\$(361,450)
Non-GAAP net loss	\$(153,047)	\$(191,328)	\$(344,664)	\$(363,082)
GAAP net loss per common share—basic and diluted	\$ (1.61)	\$ (1.56)	\$ (3.32)	\$ (3.18)
Non-GAAP net loss per common share—basic and diluted	\$ (1.30)	\$ (1.67)	\$ (2.93)	\$ (3.19)

#### *Net Product Revenues*

- Net product revenues increased 107% and 98% during the three and six months ended June 30, 2021, as compared to the same periods in 2020, respectively, primarily due to increased ONPATTRO and GIVLAARI demand in the U.S. and Europe, and the ongoing launch of OXLUMO since the first quarter of 2021.

#### *Net Revenues from Collaborations*

- Net revenues from collaborations increased 125% and 88% during the three and six months ended June 30, 2021, as compared to the same periods in 2020, respectively, primarily due to an increase in revenue from our collaborations with Regeneron and Novartis.

#### *Royalty Revenue*

- We recognized initial royalty revenue from net global sales of Leqvio from our partner, Novartis.

## Second Quarter and Year-to-Date 2021 Expenses

	Three Months Ended June 30,		Six Months Ended June 30,	
	2021	2020	2021	2020
GAAP research and development expenses	\$182,635	\$154,996	\$368,534	\$324,567
Non-GAAP research and development expenses	\$169,549	\$139,206	\$331,073	\$292,728
GAAP selling, general and administrative expenses	\$145,323	\$127,896	\$292,182	\$254,657
Non-GAAP selling, general and administrative expenses	\$126,331	\$109,611	\$241,875	\$217,843

### Research & Development (R&D) Expenses

- GAAP and Non-GAAP R&D expenses increased during the three and six months ended June 30, 2021, as compared to the same periods in 2020, primarily due to continued investment in our early- and late-stage clinical programs.

### Selling, General & Administrative (SG&A) Expenses

- GAAP and Non-GAAP SG&A expenses increased during the three and six months ended June 30, 2021, as compared to the same periods in 2020, primarily due to increased investment to support the global growth of our three commercialized products. GAAP SG&A also increased during the six months ended June 30, 2021, as compared to the same period in 2020, due to increased stock-based compensation expense primarily due to the accounting for certain performance-based stock awards.

### Other Financial Highlights

#### Other (Expense) Income

- For the three months ended June 30, 2021, interest expense was \$33.4 million, which included \$28.9 million associated with the sale of future royalties and \$4.5 million associated with the drawdown of our credit facility beginning in December 2020. For the six months ended June 30, 2021, interest expense was \$65.9 million, which included \$57.1 million associated with the sale of future royalties and \$8.9 million associated with the drawdown of our credit facility beginning in December 2020.
- For the six months ended June 30, 2021, the change in the fair value of the development derivative liability was a loss of \$22.8 million.

### Cash and Investments

- Cash, cash equivalents, and marketable securities were \$1.90 billion as of June 30, 2021 compared to \$1.87 billion as of December 31, 2020 with the increase primarily due to the second drawdown on our credit facility and cash received from the exercise of employee equity awards and purchases of shares under our employee stock purchase plans, offset by cash used in our operations to support overall growth.

A reconciliation of our GAAP to non-GAAP results for the current quarter is included in the tables of this press release.

## 2021 Updated Financial Guidance

Full year 2021 financial guidance consists of the following:

	Provided 2/11/2021 (\$ millions)	Updated 8/3/2021 (\$ millions)
Combined net product revenues for ONPATTRO, GIVLAARI and OXLUMO	\$ 610 - \$660	\$ 640 - \$665
Net revenues from collaborations and royalties	\$ 150 - \$200	Unchanged
GAAP R&D and SG&A expenses	\$1,335 - \$1,455	Unchanged
Non-GAAP R&D and SG&A expenses*	\$1,175 - \$1,275	Unchanged

\*Excludes \$160-\$180 million of stock-based from estimated GAAP R&D and SG&A expenses.

### Use of Non-GAAP Financial Measures

This press release contains non-GAAP financial measures, including expenses adjusted to exclude certain non-cash expenses and non-recurring gains outside the ordinary course of the Company's business. These measures are not in accordance with, or an alternative to, GAAP, and may be different from non-GAAP financial measures used by other companies.

The items included in GAAP presentations but excluded for purposes of determining non-GAAP financial measures for the periods presented in this press release are stock-based compensation expenses, unrealized losses (gains) on marketable equity securities, costs associated with our strategic financing collaboration, and gain on contractual settlement. The Company has excluded the impact of stock-based compensation expense, which may fluctuate from period to period based on factors including the variability associated with performance-based grants for stock options and restricted stock units and changes in the Company's stock price, which impacts the fair value of these awards. The Company has excluded the impact of the unrealized losses (gains) on marketable equity securities because the Company does not believe these adjustments accurately reflect the performance of the Company's ongoing operations for the period in which such gains or losses are reported, as their sole purpose is to adjust amounts on the balance sheet. The Company has excluded the impact of the costs associated with our strategic financing collaboration and gain on settlement because the Company believes these items are non-recurring transactions outside the ordinary course of the Company's business.

The Company believes the presentation of non-GAAP financial measures provides useful information to management and investors regarding the Company's financial condition and results of operations. When GAAP financial measures are viewed in conjunction with non-GAAP financial measures, investors are provided with a more meaningful understanding of the Company's ongoing operating performance and are better able to compare the Company's performance between periods. In addition, these non-GAAP financial measures are among those indicators the Company uses as a basis for evaluating performance, allocating resources and planning and forecasting future periods. Non-GAAP financial measures are not intended to be considered in isolation or as a substitute for GAAP financial measures. A reconciliation of selected GAAP and non-GAAP measures is provided later in this press release.

### Conference Call Information

Management will provide an update on the Company and discuss second quarter 2021 results as well as expectations for the future via conference call on Tuesday, August 3, 2021 at 8:30 am ET.

To access the call, please dial 877-312-7507 (domestic) or +1-631-813-4828 (international) five minutes prior to the start time and refer to conference ID 8870516. A replay of the call will be available beginning at 11:30 am ET on the day of the call. To access the replay, please dial 855-859-2056 (domestic) or +1-404-537-3406 (international) and refer to conference ID 8870516.

A live audio webcast of the call will be available on the Investors section of the Company's website at [www.alnylam.com/events](http://www.alnylam.com/events). An archived webcast will be available on the Alnylam website approximately two hours after the event.

### **About ONPATTRO® (patisiran)**

ONPATTRO is an RNAi therapeutic that was approved in the United States and Canada for the treatment of the polyneuropathy of hATTR amyloidosis in adults. ONPATTRO is also approved in the European Union, Switzerland and Brazil for the treatment of hATTR amyloidosis in adults with Stage 1 or Stage 2 polyneuropathy, and in Japan for the treatment of hATTR amyloidosis with polyneuropathy. ONPATTRO is an intravenously administered RNAi therapeutic targeting transthyretin (TTR). It is designed to target and silence TTR messenger RNA, thereby blocking the production of TTR protein before it is made. ONPATTRO blocks the production of TTR in the liver, reducing its accumulation in the body's tissues in order to halt or slow down the progression of the polyneuropathy associated with the disease. For more information about ONPATTRO, visit [ONPATTRO.com](http://ONPATTRO.com).

### **ONPATTRO Important Safety Information**

#### *Infusion-Related Reactions*

Infusion-related reactions (IRRs) have been observed in patients treated with ONPATTRO® (patisiran). In a controlled clinical study, 19% of ONPATTRO-treated patients experienced IRRs, compared to 9% of placebo-treated patients. The most common symptoms of IRRs with ONPATTRO were flushing, back pain, nausea, abdominal pain, dyspnea, and headache.

To reduce the risk of IRRs, patients should receive premedication with a corticosteroid, acetaminophen, and antihistamines (H1 and H2 blockers) at least 60 minutes prior to ONPATTRO infusion. Monitor patients during the infusion for signs and symptoms of IRRs. If an IRR occurs, consider slowing or interrupting the infusion and instituting medical management as clinically indicated. If the infusion is interrupted, consider resuming at a slower infusion rate only if symptoms have resolved. In the case of a serious or life-threatening IRR, the infusion should be discontinued and not resumed.

#### *Reduced Serum Vitamin A Levels and Recommended Supplementation*

ONPATTRO treatment leads to a decrease in serum vitamin A levels. Supplementation at the recommended daily allowance (RDA) of vitamin A is advised for patients taking ONPATTRO. Higher doses than the RDA should not be given to try to achieve normal serum vitamin A levels during treatment with ONPATTRO, as serum levels do not reflect the total vitamin A in the body.

Patients should be referred to an ophthalmologist if they develop ocular symptoms suggestive of vitamin A deficiency (e.g. night blindness).

#### *Adverse Reactions*

The most common adverse reactions that occurred in patients treated with ONPATTRO were upper respiratory tract infections (29%) and infusion-related reactions (19%).

For additional information about ONPATTRO, please see the full [Prescribing Information](#).

### **About GIVLAARI® (givosiran)**

GIVLAARI is an RNAi therapeutic targeting aminolevulinic acid synthase 1 (ALAS1) approved in the United States and Brazil for the treatment of adults with acute hepatic porphyria (AHP). GIVLAARI is also approved in the European Union for the treatment of AHP in adults and adolescents aged 12 years and older. In the pivotal study, givosiran was shown to significantly reduce the rate of porphyria attacks that required hospitalizations, urgent healthcare visits or intravenous hemin administration at home compared to placebo. GIVLAARI is Alnylam's first commercially available therapeutic based on its Enhanced Stabilization Chemistry ESC-GalNAc conjugate technology to increase potency and durability. GIVLAARI is administered via subcutaneous injection once monthly at a dose based on actual body weight and should be administered by a healthcare professional. GIVLAARI works by specifically reducing elevated levels of aminolevulinic acid synthase 1 (ALAS1) messenger RNA (mRNA), leading to reduction of toxins associated with attacks and other disease manifestations of AHP. For more information about GIVLAARI, visit [GIVLAARI.com](http://GIVLAARI.com).

### **GIVLAARI Important Safety Information**

#### *Contraindications*

GIVLAARI is contraindicated in patients with known severe hypersensitivity to givosiran. Reactions have included anaphylaxis.

#### *Anaphylactic Reaction*

Anaphylaxis has occurred with GIVLAARI treatment (<1% of patients in clinical trials). Ensure that medical support is available to appropriately manage anaphylactic reactions when administering GIVLAARI. Monitor for signs and symptoms of anaphylaxis. If anaphylaxis occurs, immediately discontinue administration of GIVLAARI and institute appropriate medical treatment.

#### *Hepatic Toxicity*

Transaminase elevations (ALT) of at least 3 times the upper limit of normal (ULN) were observed in 15% of patients receiving GIVLAARI in the placebo-controlled trial. Transaminase elevations primarily occurred between 3 to 5 months following initiation of treatment.

Measure liver function tests prior to initiating treatment with GIVLAARI, repeat every month during the first 6 months of treatment, and as clinically indicated thereafter. Interrupt or discontinue treatment with GIVLAARI for severe or clinically significant transaminase elevations. In patients who have dose interruption and subsequent improvement, reduce the dose to 1.25 mg/kg once monthly. The dose may be increased to the recommended dose of 2.5 mg/kg once monthly if there is no recurrence of severe or clinically significant transaminase elevations at the 1.25 mg/kg dose.

#### *Renal Toxicity*

Increases in serum creatinine levels and decreases in estimated glomerular filtration rate (eGFR) have been reported during treatment with GIVLAARI. In the placebo-controlled study, 15% of patients receiving GIVLAARI experienced a renally-related adverse reaction. The median increase in creatinine at Month 3 was 0.07 mg/dL. Monitor renal function during treatment with GIVLAARI as clinically indicated.

### *Injection Site Reactions*

Injection site reactions were reported in 25% of patients receiving GIVLAARI in the placebo-controlled trial. Symptoms included erythema, pain, pruritus, rash, discoloration, or swelling around the injection site. One (2%) patient experienced a single, transient, recall reaction of erythema at a prior injection site with a subsequent dose administration.

### *Drug Interactions*

Concomitant use of GIVLAARI increases the concentration of CYP1A2 or CYP2D6 substrates, which may increase adverse reactions of these substrates. Avoid concomitant use of GIVLAARI with CYP1A2 or CYP2D6 substrates for which minimal concentration changes may lead to serious or life-threatening toxicities. If concomitant use is unavoidable, decrease the CYP1A2 or CYP2D6 substrate dosage in accordance with approved product labeling.

### *Adverse Reactions*

The most common adverse reactions that occurred in patients receiving GIVLAARI were nausea (27%) and injection site reactions (25%).

For additional information about GIVLAARI, please see full [Prescribing Information](#).

### **About OXLUMO® (lumasiran)**

OXLUMO is an RNAi therapeutic targeting hydroxyacid oxidase 1 (HAO1) for the treatment of primary hyperoxaluria type 1 (PH1) to lower urinary oxalate levels in pediatric and adult patients. HAO1 encodes glycolate oxidase (GO), an enzyme upstream of the disease-causing defect in PH1. OXLUMO works by degrading HAO1 messenger RNA and reducing the synthesis of GO, which inhibits hepatic production of oxalate – the toxic metabolite responsible for the clinical manifestations of PH1. In the pivotal ILLUMINATE-A study, OXLUMO was shown to significantly reduce levels of urinary oxalate relative to placebo, with the majority of patients reaching normal or near-normal levels. Injection site reactions (ISRs) were the most common drug-related adverse reaction. In the ILLUMINATE-B pediatric Phase 3 study, OXLUMO demonstrated an efficacy and safety profile consistent to that observed in ILLUMINATE-A. OXLUMO utilizes Alnylam's Enhanced Stabilization Chemistry (ESC)-GalNAc conjugate technology designed to increase potency and durability. OXLUMO is administered via subcutaneous injection once monthly for three months, then once quarterly thereafter at a dose based on actual body weight. For patients who weigh less than 10 kg, ongoing dosing remains monthly. OXLUMO should be administered by a healthcare professional. For more information about OXLUMO, visit [OXLUMO.com](#).

### **OXLUMO Important Safety Information**

#### *Adverse Reactions*

The most common adverse reaction that occurred in patients treated with OXLUMO was injection site reaction (38%). Symptoms included erythema, pain, pruritus, and swelling.

#### *Pregnancy and Lactation*

No data are available on the use of OXLUMO in pregnant women. No data are available on the presence of OXLUMO in human milk or its effects on breastfed infants or milk production. Consider the developmental and health benefits of breastfeeding along with the mother's clinical need for OXLUMO and any potential adverse effects on the breastfed child from OXLUMO or the underlying maternal condition.

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For additional information about OXLUMO, please see the full [Prescribing Information](#).

### **About LNP Technology**

Alnylam has licenses to Arbutus Biopharma LNP intellectual property for use in RNAi therapeutic products using LNP technology.

### **About RNAi**

RNAi (RNA interference) is a natural cellular process of gene silencing that represents one of the most promising and rapidly advancing frontiers in biology and drug development today. Its discovery has been heralded as “a major scientific breakthrough that happens once every decade or so,” and was recognized with the award of the 2006 Nobel Prize for Physiology or Medicine. By harnessing the natural biological process of RNAi occurring in our cells, a new class of medicines, known as RNAi therapeutics, is now a reality. Small interfering RNA (siRNA), the molecules that mediate RNAi and comprise Alnylam’s RNAi therapeutic platform, function upstream of today’s medicines by potently silencing messenger RNA (mRNA) – the genetic precursors – that encode for disease-causing or disease pathway proteins, thus preventing them from being made. This is a revolutionary approach with the potential to transform the care of patients with genetic and other diseases.

### **About Alnylam Pharmaceuticals**

Alnylam (Nasdaq: ALNY) is leading the translation of RNA interference (RNAi) into a whole new class of innovative medicines with the potential to transform the lives of people afflicted with rare genetic, cardio-metabolic, hepatic infectious, and central nervous system (CNS)/ocular diseases. Based on Nobel Prize-winning science, RNAi therapeutics represent a powerful, clinically validated approach for the treatment of a wide range of severe and debilitating diseases. Founded in 2002, Alnylam is delivering on a bold vision to turn scientific possibility into reality, with a robust RNAi therapeutics platform. Alnylam’s commercial RNAi therapeutic products are ONPATRO® (patisiran), GIVLAARI® (givosiran), and OXLUMO® (lumasiran), as well as Leqvio® (inclisiran), which is being developed and commercialized by Alnylam’s partner Novartis. Alnylam has a deep pipeline of investigational medicines, including six product candidates that are in late-stage development. Alnylam is executing on its “Alnylam P5x25” strategy to deliver transformative medicines in both rare and common diseases benefiting patients around the world through sustainable innovation and exceptional financial performance, resulting in a leading biotech profile. Alnylam is headquartered in Cambridge, MA. For more information about our people, science and pipeline, please visit [www.alnylam.com](http://www.alnylam.com) and engage with us on Twitter at [@Alnylam](#), on [LinkedIn](#), or on [Instagram](#).

### **Alnylam Forward Looking Statements**

Various statements in this release concerning Alnylam’s expectations, plans and prospects, including, without limitation, its plans for additional global regulatory filings and the continuing product launches of its approved products, its commitment to ATTR amyloidosis for years to come, FDA review of the vutrisiran NDA, including the expected PDUFA date, and the inclisiran NDA, the achievement of additional pipeline milestones and data, including relating to ongoing clinical studies of patisiran, vutrisiran, lumasiran, zilebesiran and ALN-HSD, the expected timing for filing an MAA for vutrisiran, and a CTA for each of ALN-APP and ALN-XDH, the potential impact of the commercial success of Leqvio on its future growth, continued revenue growth for its approved products and updates to the expected range of net product revenues for 2021, net revenues from collaborations and royalties for 2021, the expected range of aggregate annual GAAP and non-GAAP R&D and SG&A expenses, and its aspiration to become a leading biotech

company, and the planned achievement of its “Alnylam P5x25” strategy, constitute forward-looking statements for the purposes of the safe harbor provisions under The Private Securities Litigation Reform Act of 1995. Actual results and future plans may differ materially from those indicated by these forward-looking statements as a result of various important risks, uncertainties and other factors, including, without limitation: the direct or indirect impact of the COVID-19 global pandemic or any future pandemic on Alnylam’s business, results of operations and financial condition and the effectiveness or timeliness of Alnylam’s efforts to mitigate the impact of the pandemic; Alnylam’s ability to discover and develop novel drug candidates and delivery approaches and successfully demonstrate the efficacy and safety of its product candidates; the pre-clinical and clinical results for its product candidates; actions or advice of regulatory agencies and Alnylam’s ability to obtain and maintain regulatory approval for its product candidates, as well as favorable pricing and reimbursement; successfully launching, marketing and selling its approved products globally; delays, interruptions or failures in the manufacture and supply of its product candidates or its marketed products; obtaining, maintaining and protecting intellectual property; Alnylam’s ability to successfully expand the indication for ONPATRO and vutrisiran in the future; Alnylam’s ability to manage its growth and operating expenses through disciplined investment in operations and its ability to achieve a self-sustainable financial profile in the future without the need for future equity financing; Alnylam’s ability to maintain strategic business collaborations; Alnylam’s dependence on third parties for the development and commercialization of certain products, including Novartis, Regeneron and Vir; the outcome of litigation; the potential impact of a current government investigation and the risk of future government investigations; and unexpected expenditures; as well as those risks more fully discussed in the “Risk Factors” filed with Alnylam’s most recent Quarterly Report on Form 10-Q filed with the Securities and Exchange Commission (SEC) and in its other SEC filings. In addition, any forward-looking statements represent Alnylam’s views only as of today and should not be relied upon as representing its views as of any subsequent date. Alnylam explicitly disclaims any obligation, except to the extent required by law, to update any forward-looking statements.

This release discusses investigational RNAi therapeutics and uses of previously approved RNAi therapeutics in development and is not intended to convey conclusions about efficacy or safety as to those investigational therapeutics or uses. There is no guarantee that any investigational therapeutics or expanded uses of commercial products will successfully complete clinical development or gain health authority approval.

**ALNYLAM PHARMACEUTICALS, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**  
(In thousands, except per share amounts)  
(Unaudited)

	Three Months Ended		Six Months Ended	
	June 30, 2021	June 30, 2020	June 30, 2021	June 30, 2020
<b>Statements of Operations</b>				
<b>Revenues:</b>				
Net product revenues	\$ 160,811	\$ 77,533	\$ 296,580	\$ 149,471
Net revenues from collaborations	59,395	26,429	101,192	53,967
Royalty revenue	347	—	347	—
<b>Total revenues</b>	<b>220,553</b>	<b>103,962</b>	<b>398,119</b>	<b>203,438</b>
<b>Operating costs and expenses:</b>				
Cost of goods sold	30,256	18,265	53,279	31,567
Cost of collaborations and royalties	8,499	1,664	16,538	1,664
Research and development	182,635	154,996	368,534	324,567
Selling, general and administrative	145,323	127,896	292,182	254,657
Total operating costs and expenses	366,713	302,821	730,533	612,455
Loss from operations	(146,160)	(198,859)	(332,414)	(409,017)
<b>Other (expense) income:</b>				
Interest expense	(33,416)	(27,248)	(65,931)	(27,248)
Interest income	409	3,165	859	8,645
Other (expense) income, net	(9,164)	45,039	9,880	68,071
Total other (expense) income, net	(42,171)	20,956	(55,192)	49,468
Loss before income taxes	(188,331)	(177,903)	(387,606)	(359,549)
Provision for income taxes	(1,228)	(1,326)	(2,244)	(1,901)
Net loss	<u><u>\$ (189,559)</u></u>	<u><u>\$ (179,229)</u></u>	<u><u>\$ (389,850)</u></u>	<u><u>\$ (361,450)</u></u>
Net loss per common share—basic and diluted	<u><u>\$ (1.61)</u></u>	<u><u>\$ (1.56)</u></u>	<u><u>\$ (3.32)</u></u>	<u><u>\$ (3.18)</u></u>
Weighted-average common shares used to compute basic and diluted net loss per common share	<u><u>117,772</u></u>	<u><u>114,911</u></u>	<u><u>117,428</u></u>	<u><u>113,830</u></u>

**ALNYLAM PHARMACEUTICALS, INC.**  
**RECONCILIATION OF SELECTED GAAP MEASURES TO NON-GAAP MEASURES**  
(In thousands, except per share amounts)

	<u>Three Months Ended</u>		<u>Six Months Ended</u>	
	<u>June 30,</u> <u>2021</u>	<u>June 30,</u> <u>2020</u>	<u>June 30,</u> <u>2021</u>	<u>June 30,</u> <u>2020</u>
<b>Reconciliation of GAAP to Non-GAAP research and development:</b>				
GAAP Research and development	\$ 182,635	\$ 154,996	368,534	324,567
Less: Stock-based compensation expenses	(13,086)	(15,790)	(37,461)	(31,839)
Non-GAAP Research and development	<u>\$ 169,549</u>	<u>\$ 139,206</u>	<u>331,073</u>	<u>292,728</u>
<b>Reconciliation of GAAP to Non-GAAP selling, general and administrative:</b>				
GAAP Selling, general and administrative	\$ 145,323	\$ 127,896	292,182	254,657
Less: Stock-based compensation expenses	(18,992)	(17,965)	(50,307)	(36,494)
Less: Costs associated with the strategic financing collaboration	—	(320)	—	(320)
Non-GAAP Selling, general and administrative	<u>\$ 126,331</u>	<u>\$ 109,611</u>	<u>241,875</u>	<u>217,843</u>
<b>Reconciliation of GAAP to Non-GAAP operating loss:</b>				
GAAP operating loss	\$(146,160)	\$(198,859)	(332,414)	(409,017)
Add: Stock-based compensation expenses	32,078	33,755	87,768	68,333
Add: Costs associated with the strategic financing collaboration	—	320	—	320
Non-GAAP operating loss	<u>\$(114,082)</u>	<u>\$(164,784)</u>	<u>(244,646)</u>	<u>(340,364)</u>
<b>Reconciliation of GAAP to Non-GAAP net loss:</b>				
GAAP net loss	\$(189,559)	\$(179,229)	(389,850)	(361,450)
Add: Stock-based compensation expenses	32,078	33,755	87,768	68,333
Add: Costs associated with the strategic financing collaboration	—	320	—	320
Less: Unrealized loss (gain) on marketable equity securities	4,434	(45,532)	(42,582)	(69,643)
Less: Gain on contractual settlement	—	(642)	—	(642)
Non-GAAP net loss	<u>\$(153,047)</u>	<u>\$(191,328)</u>	<u>(344,664)</u>	<u>(363,082)</u>
<b>Reconciliation of GAAP to Non-GAAP net loss per common share-basic and diluted:</b>				
GAAP net loss per common share—basic and diluted	\$ (1.61)	\$ (1.56)	(3.32)	(3.18)
Add: Stock-based compensation expenses	0.27	0.29	0.75	0.59
Add: Costs associated with the strategic financing collaboration	—	—	—	—
Less: Unrealized loss (gain) on marketable equity securities	0.04	(0.39)	(0.36)	(0.60)
Less: Gain on contractual settlement	—	(0.01)	—	(0.01)
Non-GAAP net loss per common share—basic and diluted	<u>\$ (1.30)</u>	<u>\$ (1.67)</u>	<u>(2.93)</u>	<u>(3.19)</u>

*Please note that the figures presented above may not sum exactly due to rounding*

**ALNYLAM PHARMACEUTICALS, INC.**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**  
(In thousands, except share amounts)  
(Unaudited)

	June 30, 2021	December 31, 2020
Cash, cash equivalents, and marketable debt and equity securities	\$1,900,082	\$ 1,874,395
Restricted investments	40,890	40,725
Accounts receivable, net	146,587	102,413
Inventory	96,108	92,302
Prepaid expenses and other assets	116,973	90,712
Property, plant and equipment, net	470,700	465,029
Operating lease right-of-use lease assets	238,089	241,485
Receivable related to the sale of future royalties	500,000	500,000
<b>Total assets</b>	<b>\$3,509,429</b>	<b>\$ 3,407,061</b>
Accounts payable, accrued expenses and other liabilities	\$ 465,899	\$ 445,783
Total deferred revenue	300,535	352,301
Operating lease liability	327,921	329,911
Liability related to the sale of future royalties	1,128,561	1,071,541
Long-term debt	433,151	191,278
Total stockholders' equity (118.6 million shares issued and outstanding at June 30, 2021; 116.4 million shares issued and outstanding at December 31, 2020)	853,362	1,016,247
<b>Total liabilities and stockholders' equity</b>	<b>\$3,509,429</b>	<b>\$ 3,407,061</b>

This selected financial information should be read in conjunction with the consolidated financial statements and notes thereto included in Alnylam's Annual Report on Form 10-K which includes the audited financial statements for the year ended December 31, 2020.